

Our Ref : SC/sp

TO WHOM IT MAY CONCERN

Property Services
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**SAFETELL
RISING SCREENS & CASH MANAGEMENT/HANDLING PRODUCTS**

Safetell has been a supplier to Nationwide Building Society since 1991 when they installed our first rising screen at Sale, Cheshire.

Since then Safetell have installed more than 550 screens to protect more than 1,000 of our tellers. Their after-sales service and maintenance has been such that they now maintain all our rising screens, irrespective of the original manufacturer.

Safetell introduced their RollerCash product to us in 1997 and we started trials of these in open-plan branch environments in 1999. Safetell's engineers worked closely with our operational staff to develop a new software format for the RollerCash to suit our requirements.

Safetell's professional approach to product development, implementation and service has always been of a high standard.

Yours faithfully



Steve Cox
Projects Manager